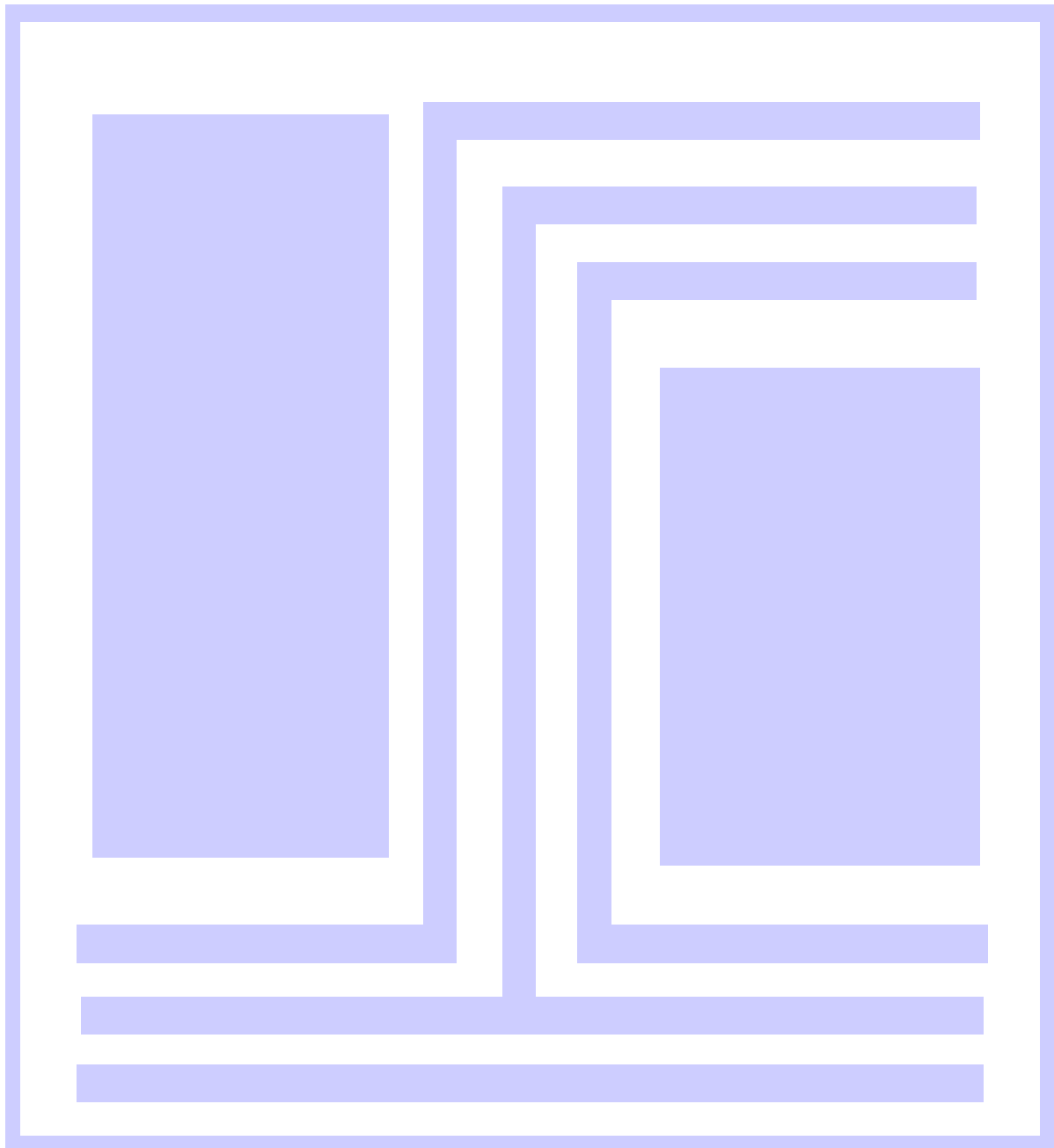


**team** International  
Engineering and Management Consultants



# Company Profile

## **Team International, Engineering and Management Consultants,**

a multidisciplinary, independent, privately-owned business consulting firm, was incorporated as a limited liability partnership (s.a.r.l) in Beirut, Lebanon, in February 1975, and since then it has undergone phenomenal growth during the past twenty five years and is now well established in most-countries of the Arab Middle East and Africa having offices in Beirut, Amman, Sana'a and Adan (Yemen).

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Operating as an integrated consulting organization **Team** offers professional services in:

- Management systems development.
- Organizational development studies.
- Management training and manpower development.
- Engineering consulting and technical training.
- Economic studies and research.
- Educational and social development.
- Women training and consulting.
- Institutional development and support.

The above scope is supported by in-house capabilities for conducting and analyzing field surveys, and for data processing and computer analysis.

The firm addresses its services mainly to the Arab countries, and to other developing nations in the Middle East and Africa. Work has been performed in Lebanon, Egypt, Syria, Jordan, Saudi Arabia, Kuwait, U.A.E, Oman, Qatar, Sudan, Yemen, Libya, Tunis, Algeria, Morocco, Italy, Ghana, Nigeria and Comoros Islands. Projects have been performed for United Nations Organizations and International Funding Institutions, including UNDP, WHO, ESCWA, UNICEF, IBRD, USAID, Canadian International Development Agency, Arab fund for Economic and Social Development, Kuwait Fund for Arab Economic Development, Islamic Development Bank, and FMO Netherlands.

The firm has a comparative advantage in providing consulting services requiring multidisciplinary expertise and sophisticated capabilities. Sectorially, the firm has accumulated a wealth of experience in all major sectors of the economy.

**TEAM's** philosophy has always been based on the premise that real development can only be accomplished through well organized and productive

organizations managed by capable personnel at all levels. This philosophy has provided the guidelines for the strategy that has directed **TEAM**'s mission from the start of its operation.

**TEAM**'s mission is based on developing organizations, to improve their productivity and efficiency, explore new business opportunities, and the development of individuals, at all managerial levels, that will be reflected on the organization and the community as a whole.

The management and staff of **TEAM** are committed to quality through the adherence to the principles and procedures in conformity with the quality system requirements contained in the ISO 9000 standard. **TEAM** actually obtained the ISO 9002 certificate in 1995 and ISO 14001 Environmental Management System (EMS) in 1999, which made **TEAM** the first service company in the region that obtained such certificates. In addition, strict adherence to international standards of quality and professional codes of ethics has been maintained in our consulting and training practice.

## **FIELDS OF EXPERIENCE**

**TEAM** works through six specialized divisions to provide the full range of coordinated services. These are:

### **1) The Management Consulting Center (MCC)**

The Management Consulting Center comprises a body of consultants specialized in the development of the various management systems and who set out modules and schemes of international sanders to solve management problems in a way to deliver results-oriented consulting services.

MCC offers its services to governmental circles as well as to privately owned enterprises throughout the Middle East, Africa, Europe, and other countries.

A quality control unit reviews outputs at various stages in the life cycle of every project. Final output has to be approved by this unit before its final submission to the client.

## **RANG OF ACTIVITIES**

- **Strategic Planning**
  - Review of business environment.
  - Development of business plans.
  - Design of functional policies and strategies.
  - Facilities planning.
  
- **Organization**
  - Organizational structure
  - Job description
  - Authorities and responsibilities.
  
- **Human Resources**
  - Job classification and compensation schemes
  - Personnel systems
  - Manpower appraisal systems

- **Management Systems**
  - Financial planning and control
  - Accounting systems
  - Logistics
  - Marketing and sales
  - Operations
  - Management information systems
  - Total quality management (TQM).
  - Production planning and control systems.
  - Maintenance management and planning.
  - Industrial safety systems.
  
- **Quality Systems**
  - Quality management system ISO 9000
  - Environmental management system ISO 14000
  - Qualifying clients for HACCP certification
  - Qualifying clients for OHSAS certification
  - Assisting clients in getting the FDA approval through the GMP
  - Statistical quality control systems
  
- **Feasibility Studies and Investment Analysis**
  - Diagnosis and evaluation
  - Economic feasibility studies
  - Financial forecasting and planning
  - Market studies.
  - Technical and financial evaluation.
  - Strategies for investment and industrial development.
  
- **Problem Solving and Industrial Solutions.**
  - Organizational and functional problems
  - Total solution techniques
  - Time and motion studies.
  - Line balancing.
  - Productivity and efficiency studies.
  - Reliability and maintainability systems.
  - Business process reengineering.
  - Cost reduction studies.
  - Work management.

## **2) THE ARAB CENTER FOR MANAGEMENT DEVELOPMENT (ACMD)**

ACMD is TEAM's specialized division for executing management, technical, and computer added training programs. The ACMD has had a rich experience in the planning, designing, and implementation of management development seminars in different fields and for a large variety of organizations. Since TEAM was established in 1975 and until this date, the centre has trained over 80,000 persons.

### **➤ ACMD Training Programs**

**a) Central Management Seminars**

**b) Contractual In-house Management Seminars**

**c) Regional Functional Seminars**

Team offers professional training programs covering several sectors which include Transportation, Industry, Power, Public Services, Government and Private Sectors.

Over the year, Team has designed, produced, and delivered over five thousand training programs in support of its Human Resources Development Strategy. The firm's research and development division is constantly producing new cases, tools, games, multimedia aids, and simulated exercises.

### ***Major Training Topics:***

|  |
|--|
| ➤ Strategic Planning                   |
| ➤ Information Technology               |
| ➤ Top Management                       |
| ➤ Financial Management                 |
| ➤ Personnel Management                 |
| ➤ Time Management                      |
| ➤ Management Techniques                |
| ➤ Managerial Skills                    |
| ➤ Office Administration and Management |
| ➤ Procurement and Inventory Management |
| ➤ Monetary and Backing Management      |
| ➤ Total Quality Management             |
| ➤ Organizational Development           |
| ➤ Management Information System        |
| ➤ Accounting                           |
| ➤ Marketing                            |
| ➤ Public Relations                     |
| ➤ Leadership                           |
| ➤ Business Communication Skills        |
| ➤ Career Planning                      |
| ➤ Maintenance Management               |
| ➤ Engineering Applications             |
| ➤ Project Management                   |
| ➤ Change Management                    |
| ➤ Decision Making and Problem Solving  |
| ➤ Training of Trainers and Coaches     |
| ➤ Self Development                     |
| ➤ Reengineering                        |
| ➤ Business Planning                    |

## **Selected Projects Executed by Team Jordan**

| <b>PROJECT</b>                                       | <b>NATURE OF PROJECT</b>   |
|--|--|
| 1. TIBAH, Consultants, Architects, Engineers. \ 2008 | Building all human resources systems of the company, which includes the development of organizational structures, functional structures and determine job specifications and job descriptions, As well as salary and incentive systems and performance evaluation systems and career path and human resources planning.  |
| 2. SANABEL Landscaping \ 2008                        | Building all human resources systems of the company, which includes the development of organizational structures, functional structures and determine job specifications and job descriptions, As well as salary and incentive systems and performance evaluation systems and career path and human resources planning. In addition to a marketing study of the company. |
| 3. JOSWE medical. 2008                               | Building all human resources systems of the company, which includes the development of organizational structures, functional structures and determine job specifications and job descriptions, As well as salary and incentive systems and performance evaluation systems and career path and human resources planning.  |
| 4. Irbed Districted Electricity CO. 2007             | Developing organizational structures / rebuild after review and determine specialties / review job cards and job descriptions, and evaluation of institutional performance, as well as systematic development of the strategic plan. In the rehabilitation of the company and obtaining ISO 9001 certificate.  |

| PROJECT  | NATURE OF PROJECT   |
|--|---|
| 5. AL FAREED \ 2007  | Developing organizational structures determine specialties, developing job cards and job descriptions, and work procedures documentation.   |
| 6. Jordan Carbonate Company \ 2007   | Building an integrated management system includes:ISO 9001, ISO 14001 and OHSAS 18001   |
| 7. Institute for Family Health (IFH) –Sweileh  | Upgrading the capacity of the Institute for Child Health and Development (ICHHD) to serve as a Women’s Health Counseling Center (WHCC)  |
| 8. Socio-Gender Analysis in Zarqa Refugee Camp For Jordan International Cooperation Agency (JICA)/2006 | Socio-Gender Analysis in Zarqa Refugee, quantitative and qualitative analysis for different women age, to know their requirements for development.  |
| 9. Market Study Analysis (Dry clean) Amman – Jordan for Modern Embroidery Company /2005                | Market Study Analysis (Dry clean) Shops, Market with analysis of demand and market supply in (western Amman) and put marketing strategy, market share, and production program for ecast and sales revenue.  |
| 10. Economic feasibility study for establishing a cement factory in Jordan in 2005.                    | Economic feasibility study was finalized for local and foreign investors, for establishing and integrated cement factory, with a starting working capital up to 150 millions JD; the factory site selection was established, with provision of required geological tests and studies. |

|   |  |
|---|--|
| <p>11. Special financial study for one of Jordanian company is for the Industrial Development Bank in Jordan in 2005.</p>   | <p>The budgets were analyzed and studied, specific suggestions and recommendations were provided to render the financial position, to its viable state, covering debts for the company, and all proposed Solutions and strategies were studied and analyzed.</p>   |
| <p>12. Studying the consistency and relevance of wages scale with job description and job titles for Arab Company for Drug Industries and Medical Appliances (ACDIMA) / Appliances in Jordan in 2005.</p> | <p>The salary scale structure were studied and compared as a benchmark study with all job descriptions for the company, suggesting recommendation for correcting variances and gaps in the salary and benefits structure.</p>  |
| <p>13. Jordan market research for different hand tools and home appliances in 2005.</p>   | <p>A market research and study for one of Jordanian investors were conducted to study the Jordanian market for selling and marketing different hand tool and home appliances from different origins.</p>   |
| <p>14. Evaluation of the strategic plan for lands and surveying department for the period 2000-2004.</p>  | <p>Focus of the present study was evaluating fully the strategic plan for lands and surveying department for the period 2000-2004. The study covers the following:</p> <ol style="list-style-type: none"> <li>1) Analysis and evaluation of the factors included in the plan from beginning to end, starting with plan formation, down to plan implementation. Concentration of the study was on relationships between primary and secondary goals.</li> <li>2) Evaluation of plans accomplishments.</li> <li>3) Measuring level of understanding of the values and themes behind strategic planning</li> <li>4) Specifying strengths and weaknesses of the strategic plan.</li> <li>5) Specifying opportunities and threats for the plan.</li> <li>6) Recommendations of the plan.</li> </ol> |

| PROJECT   | NATURE OF PROJECT  |
|---|--|
| 15. Ministry of Administrative Development  | Determine the gap between wage and pay scales in the public sector, and their counter part in the private sector, NGOs, international. Provide Policy recommendations in the form of alternative scenarios that may narrow the gap between the public sector and other sector, and the impact of each scenario on the government budget. |
| 16. Simplification and documentation of procedures applied in Vocational Training Corporation (VTC) / 2004.               | Simplification and documentation of procedures executed in human resources and financial departments, and students Selebus in VTC, and moderating and designing process maps for the implementation of information management system.  |
| 17. Feasibility Study for establishing a private university in Jordan / Al-Nafees Medical Consultancy Corporation / 2004. | Feasibility and marketing Study concerning educational needs in Jordanian society. The study includes technical and financial aspects relevant to ministry of high education, standards, and to regulations is Jordan.   |
| 18. Developing a new Job descriptions and organization structure in Elaf tourism corporation / 2004                       | Creating new Job description manuals and organization structure for each department in Elaf tourism corporation in Saudi Arabia (Jeddah).  |
| 19. Development of Supply-chain management system for specialised Medical Supplies Company (Jordan) / 2003                | Development of integrated systems for specialized medical supplies company. The systems are: supply-chain management, operations and relationship between different departments such as marketing, financial, warehouse, and production operations. Funded by NAFES.   |

| PROJECT  | NATURE OF PROJECT  |
|--|--|
| 20. Establishing Cost Accounting and Financial System for Specialized Medical Supplies Company (Jordan) / 2003   | Development of:<br>- Cost Accounting System for all their products.<br>- Financial System.   |
| 21. Establishing an ideal distribution system for Halwani Industrial Company (Jordan) /2003  | Development and Implementation of an ideal distribution system for food products produced by Halawani Industrial Company. The system was relevant to geographical regions in the kingdom and the availability of transportation in the company. Funded by NAFES. |
| 22. Development of maintenance information management system in Halawani Industrial company / 2003   | Development and implementation of computerised maintenance information system to enhance management ability.<br>Efficiency in preventive and corrective maintenance systems for productions machines and equipment.<br>This project was funded by NAFES.         |
| 23. Market study in Yemen for “Yamen Company for Paintings” /2003  | Market study for all products of Yemen paints Co. and capacity building for the marketing staff in the Yamen Company for Paintings Taz/ Yemen.   |
| 24. Development and Implementation a Comprehensive Archiving System for Industrial Development Directorate / Ministry of Industry and Trade Funded by JUSBP / 2002 | Development and Implementation a comprehensive archival, filing, indexing, records management and follow up system.  |
| 25. Development of a Three Years Business Plan for Arabilla Factory for Paints and Putties Funded by NaFES /2002.  | Development of a three years business plan, Covering the marketing, Operations, Human Resources, and Financial aspects.  |

| PROJECT   | NATURE OF PROJECT   |
|---|---|
| 26. Development of a Three Years Business Plan for Orient for Marble and Stone Funded by JUSBP / 2002.  | Development of a three years business plan, Covering the marketing, Operations, Human Resources, and Financial aspects.   |
| 27. Development of a Three Years Business Plan for Jordan Clothing Company (CJC) Funded by JUSBP /2002.   | Development of a three years business plan, Covering the marketing, Operations, Human Resources, and Financial aspects.   |
| 28. Capacity building of Ministry of Administration Development MoAD / public sector reform program.<br>Study of workload and capacity building in: Ministry of Industry and Trade MIT, Medical Insurance Directorate, Ministry of Health (MID/MOH). Department of Lands and Survey (DLS). National Training Institute (NTI)./ 2002 | <p><b><i>The Study includes:</i></b></p> <ol style="list-style-type: none"> <li>1. Determining the status Que. of each of the four organizations in order to assess their institutional capacities and determine their strengths and weaknesses.</li> <li>2. Recommending appropriate actions to improve the capacities and enhancing positive and strong points as well as overcoming and eliminating weaknesses.</li> <li>3. Determining the workload of each of the four organizations and determining points of the imbalance between workload and available capacities on each level i.e function, management unit and the organization as a whole.</li> <li>4. Recommending appropriate actions in order to re-plan the functional requirements and functional managerial development program.</li> <li>5. Developing other sub-objectives concerning the analysis variables that may arise at any stage of the study.</li> </ol> |
| 29. Capacity building for the Ministry of Education in Jordan. Funded by British Council (DFID Project) three components. / 2001  | <ol style="list-style-type: none"> <li>1. Building the Ministry's Quality Management System and ISO certification.</li> <li>2. Reviewing current organization structure preparing manuals for Job functions and Jobs Description and Implementation.</li> <li>3. Preparing Communication Manual for the whole Ministry to enhance quality the productions through investigating the weakness and strengthening communication effectively.</li> </ol>  |

| PROJECT   | NATURE OF PROJECT  |
|---|--|
| 30. Restructuring of the Eleven Directorates at the Ministry of Industry and Trade (MIT), phase one. Funded by JUSBP/USAID./ 2001 | A Full Needs Assessment of the MIT's Directorates at the Eleven Governorates in Jordan.  |
| 31. Human Resource System and Organization Development for Agricultural Credit Corporation (ACC). / 2001                          | Modifying of Current Organization Structure and Job descriptions.  |
| 32. Development of a Three Years Business Plan for MID Information Technology. Funded by JUSBP / 2001                             | Development of a Three Years Business Plan Covering the Marketing, Operations, Human Resources, Management, Resources, and Financial Aspects.                                  |
| 33. Human Resource System and Organization Development (Arab Company for Drug Industries and Medical Appliances (ACDIMA)) / 2001  | Modifying of Current Organization Structure, Job descriptions, and Career Path Development Manuals.  |
| 34. Human Resource System and Organization Development Al-Qwafel Industrial and Agricultural Establishment funded by JUSBP / 2001 | Development a Comprehensive Administrative System (Organization structure, Job Descriptions, Salary Scale & incentive System, Performance Evaluation System and Training Plan. |
| 35. Production and Maintenance Management Systems Hammoudeh for Dairy Products Co. 2001   | Production Planning , Maintenance Management and Total Productive Maintenance Consultancy Assignment.  |
| 36. Moderating Workshop for Social Development Project (SDP) / Development and Employment Fund (DEF) / 2001                       | Moderating and Reporting of a Strategic Planning Workshop for SDP.   |
| 37. Assessment of Studies/ Arab Bank Center for Scientific Research (ABCSR) / 2001  | Assessment of Previous Studies Concerning Basic Education in Jordan.   |
| 38. Techno Economic Feasibility Study for Industrial Development Bank (IDB) / Jordan / 2001                                       | Preparing a Techno-Economic Feasibility Study to Produce Activated Carbon from Olive Wastes (Jift).  |

| PROJECT   | NATURE OF PROJECT  |
|---|--|
| 39. Valuation Study for National Resources Development Co. (NRDCO) / 2001   | Valuation of a Jordanian Software Company  |
| 40. Development Of Strategic Business Plans For The Jordanian Hashemite Fund For Human Development (JUHUD) Funded by JUSBP / 2001 | Development Of Strategic Business Plans For Beit Al-Bawadi and Qwara Ceramics Including Marketing, Operations, Management and Financial Plans.   |
| 41. Capacity Building in the Vocational Training Corporation (VTC) Funded by Hens Sidle. / 2001                                   | Training and developing (VTC) Divisional Heads in the areas of Human Resources Management, Total Quality Management, Leadership Skills Development and work procedures and instructions documentation.   |
| 42. The Capacity Building of the Ministry of Education / Jordan. A Funded project by the British Council (DFID) / 2001            | Preparing a Communications Manual for the MoE in order to enhance both quality and productivity through investigating the weaknesses and strengths to better communicate.  |
| 43. The Capacity Building of the Ministry of Education / Jordan. A Funded project by the British Council (DFID) / 2001            | Reviewing the current Organization Structure and Preparing Manuals for the Job Functions of all the Directorates, and the Job Description of the General Directors and the Directors of the Ministry of Education (MoE).   |
| 44. Stakeholders Assessment of JVA / 2000   | In a Strategic Business Program funded by USAID, Team assessed the Stakeholders of JVA.  |
| 45. Internal Environment Assessment of Jordan Valley Authority (JVA) / 2000   | In a Strategic Business Program funded by USAID, Team assessed the Internal Environment of JVA.  |
| 46. A Study on Competitive Sectors in Jordan and Preparation of Relevant Information Packets. / 2000                              | A UNDP funded project to prepare a data base, brochures and computer software about seven competitive sectors in Jordan. These sectors are: Tourism, Mining, Textiles and Apparel, Hospitals and Health Care, Pharmaceutical, Dead Sea Cosmetics, and Information Technology (IT). The client (Jordan Investment Board) required all deliverables to be submitted in Arabic and English languages. |
| 47. A Research study on casting and Die Making Industries / Jordan. / 2000  | A research study on casting and die making industries in Jordan funded by Japan International cooperation Agency (JICA).   |

| PROJECT   | NATURE OF PROJECT   |
|---|---|
| 48. Financial and Situational Study. / 2000   | Financial and Situational Study for the owners of petrol stations and distributors of gas bottle association / Jordan.  |
| 49. Investment climate in Jordan and Egypt. / 1999  | A study on investment climate and Jordanian investments in Egypt, a study funded by UNDP for the sake of the Investment Promotion Corporation (IPC).  |
| 50. Market Study of special maintenance operations. / 1999                                    | Field survey of generators and motors, alternators, starters, fuel pumps and injectors, and turbochargers maintenance workshops.  |
| 51. Marketing Expandable Polystyrene Products in Egypt. / 1999                                | A market study of expandable polystyrene in Egypt.  |
| 52. Feasibility Study for Establishing Shock Absorbers Plant in Jordan. / 1999                | Complete feasibility study to establish a factory producing Shock Absorber in Jordan.   |
| 53. Consumers' Survey on Jordanian Products and Industries (JICA). / 1999                     | Surveying opinions of 500 Jordanian consumers about Jordanian electro-mechanical products and industries in the main Jordanian cities.  |
| 54. Establishing a central plant for waste treatment of pharmaceutical plants in Jordan. 1998 | Pre-feasibility study for establishing a central plant for waste treatment of pharmaceutical, veterinary and pesticides plants in Jordan.   |
| 55. Updating the feasibility study for AL-Mowasah Hospital project. / 1998                    | Updating the feasibility study to establish a private hospital in Amman, taking into consideration all the improvements occurred in the health sector during the last two years (hospital construction period). |
| 56. Market study for MAFICO'S Food Products. / 1998   | Studying the market share of MAFICO and stating solutions to improve its position in the Jordanian market.  |
| 57. Market Study for AL-Tabbaa' Kitchens Company. / 1998                                      | Complete market analysis study for wooden Kitchens in Jordan.   |
| 58. Techno-Economic Feasibility Study for Manufacturing of Sodium Silicates in Jordan. / 1997 | Complete feasibility study for establishing a plant to produce sodium silicates products in Jordan.   |

| PROJECT   | NATURE OF PROJECT   |
|---|---|
| 59. Feasibility Study for Manufacturing of Children's Wear in Jordan. / 1997  | Complete feasibility study for establishing a plant to produce children's wear in Jordan was conducted with WS Atkins / U.K.                              |
| 60. Study for valuation of Alia / Airport "Gate Way" Hotel. /1997   | Study for valuation of Alia / airport "gate way" hotel in Jordan.   |
| 61. Market study for bottle-drinking water in Saudi Arabia. / 1996  | Assessment of sales decline for the Saudi company, choosing of alternatives for improvement of sales and stating a market strategy for the best choice.   |
| 62. Feasibility Study for Establishing a Commercial Complex. / 1996   | Complete feasibility study to establish a Commercial Complex in Jordan.   |
| 63. Evaluation assignments for Industrial Projects. / 1996  | Evaluation assignments for industrial projects to Islamic Development Bank - Jeddah , in Mauritania and Turkey.   |
| 64. Feasibility Study for Producing Light Weight concrete. / 1996   | Complete feasibility study for establishing a plant to produce lightweight concrete products in Jordan.   |
| 65. Feasibility Study for Recycling Aluminium Empty Cans. / 1996  | Complete feasibility study for establishing a plant to Recycle Aluminium Empty Cans.  |
| 66. Feasibility Study for Manufacturing Air – Conditioning Units for House and Commercial Uses. / 1996  | Complete feasibility study for establishing a plant to produce air-conditioning units for house and commercial uses in Jordan.                            |
| 67. Assessment of the potential market opportunities for the Jordanian exportable products in the Israeli, West Bank and Interim Rule markets. / 1996 | A survey was conducted for Israeli, West Bank and Interim Rule markets to study export opportunities for Jordanian exportable products.                   |
| 68. Leather Products in Jordan. / 1995  | Market study for Jordanian leather products in Jordan.  |
| 69. Ready-Made Clothes in Gaza. / 1995  | Feasibility study for the establishment of ready-made clothes factory in Gaza.  |
| 70. Market Studies for introducing products in Gaza and West Bank. / 1995   | Field surveys were conducted in Gaza and West Bank to obtain real market data on the following products: Pharmaceuticals, Vehicles, Lubricants and Tires. |

| PROJECT  | NATURE OF PROJECT  |
|--|--|
| 71. Market Survey for Sterilizing by Gamma Radiation. / 1995 | Comprehensive market survey for the possible use of Gamma Radiation in sterilizing medical products in Jordan.   |
| 72. Feasibility Study for Plastic Products. / 1995           | Complete feasibility study for establishing a plant to produce medical plastic disposable products in Jordan.  |
| 73. Investment opportunities in Jordan. / 1995               | Studying and preparing profiles of 60 investment opportunities in Jordan, covering four industrial sectors for the Ministry of Industry and Trade / Investment Promotion Department to be presented at the Amman Economic Conference in Oct. 1995. One of these sectors was the medical and treatment products sector, where 15 investment opportunities were conducted and presented. |
| 74. Malaysian Market Study. / 1995                           | Export opportunities study of Jordanian food products to Malaysia.   |
| 75. Pre-Feasibility study for Business School. / 1995        | Feasibility study (including market study) for establishing a private graduate business school in Jordan.  |
| 76. Pre-Feasibility study for Shoes Production. / 1995       | Feasibility study (including market study) for shoes production in Jordan under international license.   |
| 77. Plastic containers market study. / 1995                  | A market study for plastic containers used in the shampoo industry and detergents.   |
| 78. Feasibility Study for Pharmaceutical Products. / 1995    | A comprehensive feasibility study for pharmaceuticals manufacturing; this included market, technical and financial study.  |
| 79. Batteries market study. / 1995                           | Market study for batteries manufacturing in Jordan, in addition to determining the size of supply and demand for the next 10 years in Jordan.  |
| 80. Tissue paper market study. / 1995                        | Market study for tissue paper manufacturing in Jordan.   |
| 81. Feasibility study for polypropylene in Jordan. / 1995    | Feasibility and marketing study for polypropylene manufacturing in Jordan.   |

| PROJECT   | NATURE OF PROJECT   |
|---|---|
| 82. Feasibility study for perfume production in Jordan. / 1995                    | Feasibility and marketing study for perfume and cosmetics manufacturing in Jordan (plus technical information).   |
| 83. Market study for Air Compressors in Egypt. / 1995                             | An integrated study was conducted for exporting and marketing of Air compressors in Egypt.  |
| 84. Market Study for Bulldozers in Jordan. / 1995                                 | Design of a plan for marketing Russian bulldozers in Jordan.  |
| 85. Palestinian Fuels Company. 1994   | Market analysis and study for the establishment of a petroleum refinery in Gaza.  |
| 86. Up-grading of a electro-mechanical sector in Jordan. / 1994                   | A comprehensive consulting assignment for Jordan Export Development and Commercial centers Organization (JEDCO). This was executed jointly with WS Atkins International/U.K for upgrading the quality of the electro-mechanical sector companies in Jordan. This also included penetrating markets in Europe, USA, Russia and Kazakhstan. |
| 87. Steel – Rolling market study. / 1994  | A market study to analyze possibilities to manufacture steel - rolls in Jordan.   |
| 88. Feasibility study of establishing a Jordanian trade center in Moscow. / 1994  | A feasibility study for direct marketing of Jordanian products through the Jordanian trade center.  |
| 89. Organizational Development for National Tobacco and Matches Co. (Yemen). 1993 | Development of Organization Structures, job descriptions commitment authorities and functional responsibilities for the company.  |
| 90. Organizational Development for Ideal Printing Press Co. / 1993                | Development of: costing systems, budgeting systems, organization structures, job descriptions, commitment authorities, and functional responsibilities.   |
| 91. Organizational Development for Fine Paper Hygienic Co. / 1993                 | Development of organization structures, job descriptions commitment authorities and functional responsibilities of units for the factory.   |
| 92. Feasibility Study for the production of Paints in Jordan. / 1993              | Conducting a detailed feasibility study to produce paints in Jordan.  |

| PROJECT   | NATURE OF PROJECT   |
|---|---|
| 93. Study of export opportunities of Jordanian products to Kazakhstan. / 1993   | An integrated study was conducted in the Republic of Kazakhstan to identify export procedures of rock wool Industries and leather products.   |
| 94. Study of export opportunities of Jordanian Products to Ghana & Guinea. / 1993                                     | A survey was conducted for African markets in Ghana and Guinea to study export opportunities for Jordanian industries in General.   |
| 95. Computerized Systems Development for Jordan Wood Industries (JWICO). / 1992                                       | Development of request for proposals (RFP) documents to upgrade the computerization strategy of the company. This included specifying hardware and software requirements and vendor bidding instructions.   |
| 96. Organizational and Salary Administration for Saudi Bin- Ladin. / 1992   | Development of: appraisal system, salary scale and administrative systems.  |
| 97. Corporate Performance and Salary Survey Study for Saudi Bin Ladin. / 1992   | Development of: performance appraisal system, personnel system, salary scale and administrative systems.  |
| 98. Organizational Development for Ras-Lanuf Oil & Gas Manufacturing Co. (Libya). / 1992                              | <p>Development and implementation of the following systems for the planning and follow - up department:</p> <ul style="list-style-type: none"> <li>- Management reporting system for the whole complex.</li> <li>- Organization structure, job description, and financial statements.</li> <li>- Economic, financial and productivity indicators.</li> <li>- Office administrative system.</li> </ul> |
| 99. Establishing Cost Accounting System and Financial System for Specialized Medical Supplies Company (Jordan) / 2003 | <p>Development of:</p> <ul style="list-style-type: none"> <li>- Cost Accounting System for all their products.</li> <li>- Financial System.</li> </ul>  |

## References

**Companies achieved the ISO 9000, ISO 14001, Hazard Analysis Critical Control Points (Haccp), Total Quality System (TQM) and Jordanian Quality Mark Certification through TEAM International Are:**

| #  | Company Name   | Model | Date |
|----|--|-------|------|
| 1  | Advanced Engineering Technologies Corp                         | QMS   | 1995 |
| 2  | Nuqul Group / FINE   | 9002  | 1995 |
| 3  | Team International/ Engineering and Management Consultants     | 9002  | 1995 |
| 4  | Jordan Industrial Resources Co.                                | 9002  | 1996 |
| 5  | World Plastic For Construction Industries                      | 9002  | 1996 |
| 6  | Integrated Medical Products                                    | 9002  | 1997 |
| 7  | Jordan Universal Gas Cookers and Washing Machines              | 9002  | 1997 |
| 8  | Union Mills for Yarn and Carpets                               | 9002  | 1997 |
| 9  | Jordan Carbonate Co. Ltd.                                      | 9002  | 1997 |
| 10 | Universal Industries Co. Zalloum Group / Biscuits Factory      | 9002  | 1997 |
| 11 | Forum Furniture  | 9001  | 1997 |
| 12 | Veterinary and Agriculture Products Manufacturing Co. / VAPCo. | 9002  | 1997 |
| 13 | Arab Center For Engineering Studies                            | 9002  | 1997 |
| 14 | Jerusalem Pharmaceuticals Co. Ltd. ( Ramallah )                | 9002  | 1997 |
| 15 | Al- Ghannami Chloride Batteries Ltd. ( Yemen )                 | 9002  | 1997 |
| 16 | Ram Pharmaceutical Industries                                  | 9002  | 1997 |
| 17 | MID Contracting  | 9002  | 1997 |
| 18 | Jordan British Cigarette Filters Co. Ltd./ Filtrona Jordan.    | 9002  | 1997 |
| 19 | Gulf Air Filters Factory ( Saudi Arabia )                      | 9002  | 1997 |
| 20 | Arabian Plastic Compounds Co. (APC). (Riyadh - Saudi Arabia )  | 9002  | 1997 |
| 21 | National Spinning Co./ Abdullatif Ind. Group ( Saudi Arabia )  | 9002  | 1997 |
| 22 | Danish Jordanian Dairy Co. Ltd/ Danish                         | 9002  | 1997 |
| 23 | Modern Paints & Chemical Derivatives Ltd.                      | 9002  | 1997 |

| #  | Company Name   | Model | Date |
|----|--|-------|------|
| 24 | El Concorde Construction Ltd.                        | 9002  | 1998 |
| 25 | Conserves Modernes Chtourah (Lebanon )               | 9001  | 1998 |
| 26 | Diagnostic Medicus International                     | 9002  | 1998 |
| 27 | Aladdin Industries Co. Limited                       | 9002  | 1998 |
| 28 | Zeta Industries for Burners                          | 9001  | 1998 |
| 29 | National Industries Co. Ltd.                         | 9002  | 1998 |
| 30 | The Industries Military Laboratory                   | 9002  | 1998 |
| 31 | Jordan Dairy Co. Ltd.                                | 9002  | 1998 |
| 32 | Dar Al-Dawa Development & Investment                 | 9001  | 1998 |
| 33 | National Pigment Masterbatch Co./ Mulawinat (Riyadh) | 9001  | 1998 |
| 34 | Yeast Industries Co. Ltd.                            | 9002  | 1998 |
| 35 | Orient Treasure Mills                                | 9001  | 1998 |
| 36 | Hammoudeh & Sa'ad.                                   | 9002  | 1998 |
| 37 | Petra Navigation & Int'l Trading Co. Ltd.            | 9002  | 1998 |
| 38 | Nabih Nabulsi Drugstore                              | 9002  | 1998 |
| 39 | Arab Food & Medical Appliances Co.                   | 9002  | 1998 |
| 40 | Al- Ekbal Printing & Packaging Co.                   | 9002  | 1998 |
| 41 | Associated Transtech Contracting- ASTRACO            | 9002  | 1998 |
| 42 | Bella Donna ( Egypt-Cairo )                          | 9001  | 1998 |
| 43 | Philadelphia Pharmaceutical Company                  | 9002  | 1998 |
| 44 | Trans Mediterranean Airways. ( Lebanon )             | 9002  | 1998 |
| 45 | Mid Contracting / TQM ( Jordan )                     | TQM   | 1998 |
| 46 | Jordan Safi Salt Company Ltd. ( Jordan )             | 9002  | 1998 |

| #  | Company Name   | Model | Date |
|----|--|-------|------|
| 47 | Palestinian Agricultural Relief Committees                               | 9002  | 1998 |
| 48 | Carpet Backing Plant / a Division of Al-Abdullatif Ind. Group ( Riyadh ) | 9002  | 1998 |
| 49 | Jordan Hospital  | 9002  | 1998 |
| 50 | National Gas Industries Co. Ltd.   | 9002  | 1998 |
| 51 | Jordan Rock Wool Industries Co.  | 9002  | 1998 |
| 52 | Rafiq Burghli & Co. / Resins & Polymers Ind. (Syria)                     | 9002  | 1998 |
| 53 | Naim Burghli & Co. Automotive Finishes (Syria)                           | 9002  | 1998 |
| 54 | الشركة اليمنية للطلاء / اليمن  | 9002  | 1998 |
| 55 | Jerusalem Insurance Co.  | 9002  | 1999 |
| 56 | Jordan Tanning Co. Ltd.  | 9001  | 1999 |
| 57 | Jordan Cardboard & Duplex Manufacturing                                  | 9002  | 1999 |
| 58 | Jordan VET & AGR Med. Ind. Co. / JOVET                                   | 9002  | 1999 |
| 59 | Geotechnical Engineering & Materials Testing                             | 9002  | 1999 |
| 60 | International IND. & Med. Liquid Gas Co. Ltd.                            | 9002  | 1999 |
| 61 | Asria Dairy Co.  | 9002  | 1999 |
| 62 | Jordan National Stationery Co.   | 9001  | 1999 |
| 63 | Jordan International Ship Management Co.                                 | 9002  | 1999 |
| 64 | Walid Al- Turk Drugstore   | 9002  | 1999 |
| 65 | Numeira Mixed Salts & Mud Co.  | 9002  | 1999 |
| 66 | El- Khoudary for Engineering & Contracting.( Ghaza )                     | 9002  | 1999 |
| 67 | Mohanna & Partners Co. for Contracting Ltd. ( Ghaza )                    | 9002  | 1999 |
| 68 | Babel for Contracting and General. (Ghaza)                               | 9002  | 1999 |
| 69 | Mushtaha & Hassona Contracting Co. (Ghaza)                               | 9002  | 1999 |
| 70 | Jafra General Trading & Contracting Co. (Ghaza)                          | 9002  | 1999 |
| 71 | Middle East Pharmaceutical & Chemical Ind. Co.                           | 9001  | 1999 |
| 72 | Team International / Engineering and Management Consultants              | 14001 | 1999 |

| #  | Company Name  | Model | Date |
|----|---|-------|------|
| 73 | United Dairy & Food Industries Ltd. /Hudeidah ( Yemen ) | 9002  | 1999 |
| 74 | Primary Health Care Projects / Hudeidah ( Yemen )       | 9002  | 1999 |
| 75 | Al- Sadodi Contractors and General Trade. (Ghaza)       | 9002  | 1999 |
| 76 | Masuod & Ali Trading and Contracting Co.( Ghaza )       | 9002  | 1999 |
| 77 | Arab Co. Contracting & Concrete Industries ( Ghaza )    | 9002  | 1999 |
| 78 | Saudi Chemicals Co. ( Saudi Arabia )                    | 9002  | 1999 |
|    | Al- Manhal Trading & Contracting Co. ( Ghaza )          | 9002  | 1999 |
| 79 | Pharmaline. ( Lebanon )                                 | 9001  | 1999 |
| 80 | Nardeen Lighting Co. ( Riyadh )                         | 9002  | 1999 |
| 81 | Saudi Preinsulated Pipes Industries (SPPI). (Riyadh )   | 9002  | 1999 |
| 82 | Intel tec / Lebanon                                     | 9002  | 1999 |
| 83 | Atlas Bedding Co.                                       | 9002  | 1999 |
| 84 | Lion Filter Factory and Metal Ind. Co.                  | 9002  | 1999 |
| 85 | Specialized Investment Compound Co.                     | 9002  | 1999 |
| 86 | الشركة الرباعية للخدمات والتأمين (الإمارات)             | 9002  | 1999 |
| 87 | شركة الصناعات الإلكترونية والهندسية (الإمارات)          | 9002  | 1999 |
| 88 | Saudi Rockwool Factory - Riyadh                         | 9002  | 1999 |
| 89 | Royal Scientific Society                                | 9002  | 1999 |
| 90 | Rana Establishment for Ready Made Clothes.              | 9002  | 1999 |
| 91 | Plastica for Plastic Industry.                          | QMS   | 1999 |
| 92 | Makkah Water Company (Makkah-Saudi Arabia)              | 9002  | 1999 |
| 93 | Arab Co. for White Cement Ind.                          | 9002  | 1999 |
| 94 | Al- Hilal Drugstore.                                    | 9002  | 1999 |
| 95 | Al-Yacht Marketing Est. (Riyadh)                        | QMS   | 1999 |
| 96 | Yamama Saudi Cement Co. Ltd.- (Riyadh )                 | QMS   | 1999 |
| 97 | Al-Rajhi Water Company (Riyadh )                        | QMS   | 1999 |

| #   | Company Name   | Model | Date |
|-----|--|-------|------|
| 98  | Saudi Co. for Prefabricated Buildings<br>L.L.C. (NEWFAB)<br>(Riyadh - Saudi Arabia ) | QMS   | 1999 |
| 99  | Middle East Pharmaceutical &<br>Chemical Ind. Co.                                    | 14001 | 1999 |
| 100 | Provimi Jordan.  | 9002  | 1999 |
| 101 | Baradat Barada. ( Syria )  | 9002  | 1999 |
| 102 | M. Annab & Co.   | 9001  | 1999 |
| 103 | Al- Majlis International (Moassel) Ltd.<br>Free Zone                                 | 9002  | 1999 |
| 104 | Itifaq General Contracting Co.   | 9002  | 1999 |
| 105 | Nobel Medical Supplies Co.<br>(Ramallah)   | 9002  | 1999 |
| 106 | Usama J. Kuhail Brothers Co. For<br>General Contracting.                             | 9002  | 1999 |
| 107 | Khwater Co. For Trade, Industry &<br>General Contracts. (Gaza)                       | 9002  | 1999 |
| 108 | Contemporary Trading & Contracting<br>Ltd. (Ghaza)                                   | 9002  | 1999 |
| 109 | The Royal Jordanian Geographic<br>Centre   | 9002  | 1999 |
| 110 | Arabilla Factory for Paints & Putties.   | 9002  | 1999 |
| 111 | The Arab Pesticides & Veterinary<br>Drugs. Mfg. Co.                                  | 9002  | 1999 |
| 112 | Jordan Industries Estates Corporation  | 9002  | 2000 |
| 113 | <i>Swift Group for Transportation</i><br>( Egypt)                                    | 9002  | 2000 |
| 114 | Al- Alamiya Tissue Paper Mill Co.  | 9002  | 2000 |
| 115 | Al- Alamiya Hygienic Paper Est.  | 9002  | 2000 |
| 116 | Saudi Industry and Development<br>Co.Ltd./ SIDCO (Saudi)                             | 9002  | 2000 |
| 117 | ISAL for Dead Sea Products   | 9002  | 2000 |
| 118 | Al- Kasih Factories Group for Food Stuff   | 9002  | 2000 |
| 119 | RAMAH Alum. & Metal Coating Fac.<br>Co. Ltd. ( Saudi)                                | 9001  | 2000 |
| 120 | General Agencies & Contracting -<br>Jeddah   | 9002  | 2000 |
| 121 | Future Plastic Manufacturing Industries<br>(FPPI)                                    | 14001 | 2000 |
| 122 | Danish Jordanian Dairy Co. W.L.L   | HACCP | 2000 |

| #   | Company Name  | Model | Date |
|-----|---|-------|------|
| 123 | Saqqa & Khoudary Co. Ltd. (Ghaza)                                 | 9002  | 2000 |
| 124 | Rashad Hamada & brother's ( El Bader<br>mills ) (Ghaza)           | 9002  | 2000 |
| 125 | Department of Lands and Survey                                    | 9002  | 2000 |
| 126 | Al- Janoub Water Co. (Mozn) Gizan-Saudi<br>Arabia                 | 9002  | 2000 |
| 127 | Saudi Chemical Industries Ltd.(Jeddah)                            | 9001  | 2000 |
| 128 | Al- Arabi Furniture Factory (Riyadh)                              | 9001  | 2000 |
| 129 | Saudi Carbonate Co. (Riyadh)                                      | 9002  | 2000 |
| 130 | Jordan Safi Salt Co. Ltd.   | HACCP | 2000 |
| 131 | A.E.S. Arabia Ltd. (Riyadh)                                       | 9001  | 2000 |
| 132 | Al-Yamama Agricultural Co. Ltd.<br>(Riyadh-Saudi Arabia)          | 9002  | 2000 |
| 133 | Hospital Specialty  | 9002  | 2000 |
| 134 | الشركة الهندسية للإنشاءات الحديدية ( أبو ظبي )                    | 9002  | 2000 |
| 135 | Al-Janoub Water Factory (MOZN)                                    | 9002  | 2000 |
| 136 | New Techni Comp (Ramallah)  | 9002  | 2000 |
| 137 | Jordan Marble & Granite - Zammar                                  | 9002  | 2000 |
| 138 | Jordan Safi Salt Co. Ltd.   | HACCP | 2000 |
| 139 | Saudi Chemical Industries SCI (Saudi)                             | 9001  | 2000 |
| 140 | Al- Arabi Furniture Factory (Saudi)                               | 9001  | 2000 |
| 141 | Arabilla for Paints & Putties                                     | JQM   | 2000 |
| 142 | Palestine Industrial Establishment for<br>Automation & Electronic | 9001  | 2000 |
| 143 | Madaen Industrial Co.   | 9002  | 2000 |
| 144 | Computer & Communications Systems                                 | 9001  | 2000 |
| 145 | شركة الكربونات السعودية المحدودة ( السعودية )                     | 9002  | 2000 |
| 146 | Delta Food Industries Co.   | 9002  | 2000 |
| 147 | Kilani Paints Industrial Commercial Est.                          | 9002  | 2000 |

| #   | Company Name   | Model | Date |
|-----|--|-------|------|
| 148 | The Arab Company for Manufacturing Veterinary and Agricultural Products Ltd. | 9002  | 2000 |
| 149 | Arab Bank  | 9002  | 2000 |
| 150 | Medmac for Manufacturing Agricultural Chemicals and Veterinary Products Ltd. | 9002  | 2000 |
| 151 | Paints and Chemicals Co.   | 9001  | 2000 |
| 152 | Vocational Training Corporation Co.  | 9002  | 2000 |
| 153 | Kasih Factories Group for Food Stuff.  | HACCP | 2000 |
| 154 | Jordan Safi Salt Company Ltd.  | 14001 | 2000 |
| 155 | شركة فودكو للصناعات الغذائية (أبو ظبي)                                       | 9002  | 2000 |
| 156 | Khalifeh Group for Advanced Industries AKTCO                                 | 9002  | 2000 |
| 157 | Irshaidat, Issid & Salhah & Partners   | 9002  | 2001 |
| 158 | International Center For Geotechnical Studies                                | 9002  | 2001 |
| 159 | Arabilla for Paints & Putties  | QM    | 2001 |
| 160 | Royal Scientific Society   | 9001  | 2001 |
| 161 | Alliance Chocolate Manufacturing Co.   | QM    | 2001 |
| 162 | Jordan Poultry Processing & Marketing Co. Ltd (Hammoudeh Chicken)            | HACCP | 2001 |
| 163 | <i>World Plastics for Construction Ind.</i>                                  | QM    | 2001 |
| 164 | Askar Industrial Foundation  | 9002  | 2001 |
| 165 | Al- Qawafel Ind. Agr. Est  | 9001  | 2001 |
| 166 | Irbid Chamber of Industry  | 9002  | 2001 |
| 167 | Le Meridien - Amman  | 9002  | 2001 |
| 168 | Al- Hussam Plastics Industries Co. Ltd.                                      | 9002  | 2001 |
| 169 | IVF - Genetics Lab   | 9002  | 2001 |
| 170 | KIMA   | 9002  | 2001 |
| 171 | Al- Nasim food Industries Co.  | 9002  | 2001 |

| #   | Company Name  | Model | Date |
|-----|---|-------|------|
| 172 | Al- Nasim food Industries Co.                               | HACCP | 2001 |
| 173 | Vaboco.   | 14001 | 2001 |
| 174 | Majid Bou Ayyash System Industries Premixed                 | 9002  | 2001 |
| 175 | Shipa Pharma. & Chemicals Mfg. Co.(Yemen)                   | 9002  | 2001 |
| 176 | Beta Industries for Rotary Screw Compressors                | 9001  | 2001 |
| 177 | Hamada Restaurant   | 9002  | 2001 |
| 178 | Hamada Restaurant   | HACCP | 2001 |
| 179 | Eye Specialty Hospital                                      | 9002  | 2001 |
| 180 | Jordan Dairy Co.  | HACCP | 2001 |
| 181 | Jalil Chips Factory Ltd.                                    | HACCP | 2001 |
| 182 | Municipality of Greater Amman                               | 9001  | 2001 |
| 183 | Team International / Engineering and Management Consultants | 9001  | 2001 |
| 184 | MAG Engineering & Contracting Co.                           | 9001  | 2001 |
| 185 | United Business Machines Ltd. (UBM)                         | 9001  | 2001 |
| 186 | JOSWE Jordan Sweden Medical & Sterilization Co.             | 9002  | 2001 |
| 187 | The Arab Pesticides & Veterinary Drugs MFG.Co.              | 14001 | 2001 |
| 188 | El- Bark Industry   | 9001  | 2001 |
| 189 | Consolidated Support Services                               | 9001  | 2001 |
| 190 | Consolidated Support Services                               | 14001 | 2001 |
| 191 | Ministry of Education                                       | 9001  | 2001 |
| 192 | Specialized Investment Compounds Co. Plc (SIC)              | 9001  | 2002 |
| 193 | Budair Tile Marble Est.                                     | 9001  | 2002 |
| 194 | Hammoudeh Food Ind. Co.                                     | HACCP | 2002 |
| 195 | Kildani Contractor  | 9001  | 2002 |

| #   | Company Name   | Model | Date |
|-----|--|-------|------|
| 196 | Municipality of Greater Amman /<br>( Constructions Laboratory )                                    | 9001  | 2002 |
| 198 | Safa Plastic Manufacturing   | 9001  | 2002 |
| 200 | Jordanian Establishment for Mechanical<br>Industries Steel Structures                              | 9001  | 2002 |
| 202 | Jordan Brakes Manufacturing Co.  | 9001  | 2002 |
| 204 | Municipality Greater Amman /<br>( Food Control Department )  | 9001  | 2002 |
| 206 | Jordan Minerals Est.   | 9001  | 2002 |
| 208 | Municipality Greater Amman / Districts<br>( Abdali, Bassman, Quesmeh, Madinah, &<br>Wadi Al Seer ) | 9001  | 2002 |
| 210 | Steel Building   | 9001  | 2002 |
| 212 | Halwani Industries   | 9001  | 2002 |
| 214 | Halwani Industries   | HACCP | 2002 |
| 216 | Sauseeg - Jordan   | 9001  | 2002 |
| 218 | Sauseeg - Jordan   | 14001 | 2002 |
| 220 | Middle East Advanced Semiconductors INC  | 9001  | 2002 |
| 222 | Walid Al - Turk Drugstores   | 9001  | 2002 |
| 224 | National Poultry Company   | 9001  | 2002 |
| 225 | National Poultry Company   | HACCP | 2002 |
| 226 | Fish Saudi Company   | 9001  | 2002 |
| 228 | Fish Saudi Company   | HACP  | 2002 |
| 230 | Fish Saudi Company   | SQF   | 2002 |
| 232 | ARABIAN STEEL PIPES<br>MANUFACTURING. CO   | 14001 | 2003 |
| 234 | National Production Protection Directorate   | 9001  | 2003 |
| 236 | Femme Care   | 9001  | 2003 |
| 238 | Femme Care   | 14001 | 2003 |
| 240 | Ring Jordan  | 9001  | 2003 |

| #    | Company Name   | Model | Date |
|------|--|-------|------|
| 197. | Pharma International Company                                       | 9001  | 2003 |
| 199. | Pharma International Company                                       | 1004  | 2003 |
| 201. | Municipality Of Greater Amman /<br>Workshop Department             | 9001  | 2003 |
| 203. | Ministry of Technical Education and<br>Vocational training – Yemen | QMS   | 2003 |
| 205. | Information Systems Center – Arab<br>Bank                          | 9001  | 2003 |
| 207. | شركة الاتحاد لصناعة الشوكولاته / روبرتس                            | 9001  | 3002 |
| 209. | شركة الاتحاد لصناعة الشوكولاته / روبرتس                            | HACCP | 2003 |
| 211. | Lands Survey Department  | 9001  | 2003 |
| 213. | Jordan Feed Co. / Hammoudeh<br>Group                               | 9001  | 3002 |
| 215. | Jordan Feed Co. / Hammoudeh<br>Group                               | HACCP | 2003 |
| 217. | Danish Kitchen   | 9001  | 2003 |
| 219. | Jordan Biogas Co. Ltd. (JBCO)                                      | 9001  | 2003 |
| 221. | Electronic Lift Co.  | 9001  | 2003 |
| 223. | شركة المنتجات الغذائية_ الوفرة (السعودية)                          | 9001  | 2004 |
|      |  | HACCP | 2004 |
|      |  | SQF   | 2004 |
| 227. | Al-Qwafel Ind. Agr. Est  | 9001  | 2004 |
| 229. | Jordan Light Vehicles Manufacturing<br>co.                         | 9001  | 2004 |
| 231. | Electrical Equipment Industries Co.                                | 9001  | 2004 |
| 233. | King Abdullah II Design and<br>Development Bureau (KADDB)          | 9001  | 2004 |
| 235. | Municipality of Greater Amman<br>(9 Districts)                     | 9001  | 2004 |
| 237. | Gum Arabic Company (Sudan)   | 9001  | 2004 |
| 239. | Ministry of Health-Revolving drug<br>Fund (Sudan)                  | 9001  | 2004 |
| 241. | Gum Arabic Company (Sudan)   | 9001  | 2005 |

